Greater Albuquerque Area Monthly Housing Trends - 2015 vs. 2016

Class R1 (Existing Single-Family Detached) and Class R2 (Existing Condo/Townhome Attached) homes

Data on this page was obtained from the Monthly Market Reports pulled from the MLS on the 5th of each month.

	a on this pag Average \$,	Average \$,	Median \$,	Median \$,	Interest	Interest	Sales	Sales	Pending	Pending	New	New
Month JANUARY	2015	2016	2015	2016	Rate '15	Rate '16	2015	2016	2015	2016	2015	2016
Class R1	\$203,468	\$217,247	\$169,500	\$175,000	3.89%	4.02%	537	594	855	912	1,240	1,136
Class R2	\$140,544	\$133,871	\$135,000	\$132,000			<u>48</u> 585	<u>45</u> 639	<u>69</u> 924	<u>92</u> 1,004	<u>104</u> 1,344	<u>128</u> 1,264
FEBRUARY							000		524	1,004	1,044	1,204
Class R1 Class R2	\$199,196 \$144,760	\$212,172 \$133,603	\$169,000 \$141,500	\$178,000 \$131,450	3.85%	3.75%	554	638 <u>80</u>	921 <u>78</u>	1,061 <u>102</u>	1,221 <u>126</u>	1,371
01055 112	φ144,700	φ133,003	φ141,500	φ131,4 <u>3</u> 0			<u>50</u> 604	718	999	1,163	1,347	<u>152</u> 1,523
	\$210,069	\$218,141	\$175,000	¢190.000	3.91%	3.77%	827	896	1 102	1,188	1 550	1 607
Class R1 Class R2	\$210,009 \$152,402	\$218,141 \$144,570	\$146,250	\$180,000 \$138,000	3.9170	5.7770	<u>64</u>	<u>81</u>	1,102 <u>85</u>	<u>124</u>	1,558 <u>139</u>	1,627 <u>138</u>
APRIL							891	977	1,187	1,312	1,697	1,765
Class R1	\$210,321	\$217,616	\$176,800	\$185,000	3.79%	3.73%	844	930	1,180	1,211	1,677	1,650
Class R2	\$130,500	\$148,155	\$134,742	\$137,750			<u>71</u> 915	<u>108</u> 1,038	<u>127</u>	<u>115</u> 1,326	<u>154</u> 1,831	<u>161</u>
MAY							915	1,030	1,307	1,320	1,031	1,811
Class R1 Class R2	\$218,228 \$158,121	\$228,547 \$151,686	\$181,000 \$149,500	\$193,000 \$147,250	3.91%	3.70%	903 <u>94</u>	984 <u>94</u>	1,234	1,215 <u>121</u>	1,575	1,575
01033112	ψ130,121	φ131,000	φ149,000	φ147,200			997	1,078	<u>115</u> 1,349	1,336	<u>144</u> 1,719	<u>145</u> 1,720
JUNE Class R1	\$226,337	\$235,110	\$190,788	\$199,000	4.05%	3.70%	984	1,076	1,188	1,173	1,629	1,714
Class R2	\$160,026	\$159,821	\$155,500	\$153,250	4.0070	0.1070	<u>91</u>	<u>110</u>	124	107	146	<u>166</u>
JULY							1,075	1,186	1,312	1,280	1,775	1,880
Class R1	\$212,345	\$226,192	\$185,000	\$189,900	4.13%	3.56%	1,013	1,060	1,157	1,080	1,618	1,576
Class R2	\$148,481	\$145,289	\$145,000	\$135,250			<u>107</u> 1,120	<u>88</u> 1,148	<u>113</u> 1,270	<u>98</u> 1,178	<u>173</u> 1,791	<u>130</u> 1,706
AUGUST									1,270			1,700
Class R1 Class R2	\$226,254 \$139,132	\$226,422 \$150,667	\$189,950 \$133,500	\$190,000 \$139,500	4.00%	3.55%	948 <u>86</u>	1,071 <u>96</u>	1,087 111	1,148 <u>93</u>	1,447 127	1,541 151
		φ100,00 <i>1</i>	φ100,000	φ100,000			1,034	1,167	1, <mark>198</mark>	1,241	1,574	1,692
SEPTEMBER Class R1	\$ \$224,353	\$227,898	\$180.850	\$195,000	3.98%	3.58%	886	969	1,000	993	1,295	1,384
Class R2	\$148,942	\$152,610	\$145,000	\$145,000	0.0070	0.0070	<u>91</u>	<u>73</u>	<u>104</u>	<u>103</u>	<u>116</u>	<u>152</u>
OCTOBER							977	1,042	1,104	1,096	1,411	1,536
Class R1	\$216,252	\$218,532	\$185,000	\$189,000	3.90%	3.47%	835	825	958	998		1,215
Class R2	\$148,833	\$146,305	\$133,000	\$139,500			<u>86</u> 921	<u>91</u> 916	<u>103</u> 1,061	<u>94</u> 1,092	<u>116</u> 1,439	<u>126</u> 1,341
NOVEMBER												
Class R1 Class R2	\$213,686 \$137,283	\$218,795 \$164,526	\$180,000 \$124,000	\$185,000 \$151,000	3.99%	3.94%	652 <u>62</u>	798 <u>79</u>	794 <u>77</u>	880 <u>90</u>	1,031 <u>101</u>	979 <u>111</u>
	¢101,200	¢101,020	Ф 1 <u>2</u> 1,000	<i></i>			714	877	871	970	1,132	1,090
DECEMBER Class R1	\$208,229	\$222,112	\$175,500	\$190,000	4.01%	4.16%	807	875	679	770	773	830
Class R2	\$150,635	\$140,548	\$139,450	\$138,750			<u>90</u>	<u>78</u>	<u>65</u>	<u>63</u>	<u>88</u>	<u>81</u>
							897	953	744	833	861	911
	R1 Active Li			3,221					gs as of 01		2,786	
	R2 Active Li R1 & R2 Active			<u>328</u> 3,549					gs as of 01 s as of 01		<u>288</u> 3,074	
				.,							,	

* Interest Rate Data obtained from HSH.com, based on a 30 Year Fixed rate mortgage.

Sold & Closed Existing Single-Family Homes

Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)

Data on this page obtained from the Monthly Market Reports published by SWMLS.

	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
January	536	598	533	712	840	744	472	351	392	402	448	531	586	585	639
February	566	627	674	808	949	820	592	376	424	450	553	596	609	604	718
March	653	799	833	919	1,226	1,083	692	516	704	629	652	731	757	891	977
April	726	848	921	1,029	1,105	988	708	594	757	604	669	801	773	915	1,038
Мау	791	938	1,029	1,300	1,301	1,129	746	617	834	689	822	987	878	997	1,078
June	859	982	1,157	1,295	1,248	1,114	823	722	798	719	724	953	871	1,075	1,186
July	878	1,110	1,131	1,339	1,239	1,116	773	829	604	678	774	1,046	898	1,120	1,148
August	906	1,054	1,146	1,388	1,250	934	683	686	556	696	817	941	895	1,034	1,167
September	747	986	1,022	1,319	1,090	798	666	744	526	566	714	842	776	977	1,042
October	798	864	1,001	1,169	1,032	758	570	817	513	612	732	789	827	921	916
November	727	679	900	1,130	935	620	455	716	518	532	604	617	658	714	877
December	684	731	916	1,040	877	567	464	592	555	575	661	713	727	897	953
TOTALS	8,871	10,216	11,263	13,448	13,092	10,671	7,644	7,560	7,181	7,152	8,170	9,547	9,255	10,730	11,739
	Total Ye	ear-To-D	ate Sale	es for 20	15*: 10,9	936									

Total Year-To-Date Sales for 2016*: 11,764

Total Sales 2015 vs 2016: 828 More Sales (+7.57%)

*The Year-To-Date sales data obtained on January 20, 2017 will differ from the monthly totals due to entry of sales after the monthly data has been obtained.

Listing Inventory for Greater Albuquerque Area

Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)

Data on this page obtained from the Monthly Market Reports published by SWMLS.

	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
January	2,267	2,198	4,191	6,076	5,925	5,332	5,296	4,163	4,007	4,272	4,098	3,342
February	2,156	2,302	4,465	6,147	6,037	5,518	5,334	4,089	4,062	4,320	4,027	3,426
March	2,276	2,558	4,881	6,434	5,995	5,717	5,444	4,117	4,227	4,619	4,156	3,527
April	2,099	2,678	5,428	6,555	6,054	5,651	5,511	4,239	4,372	4,858	4,335	3,613
Мау	2,206	3,180	5,729	6,873	6,082	6,045	5,625	4,415	4,531	5,150	4,369	3,706
June	2,243	3,602	6,106	7,074	6,114	6,346	5,552	4,528	4,795	5,402	4,490	3,919
July	2,377	4,031	6,404	7,082	6,128	6,471	5,636	4,580	4,910	5,428	4,487	4,412
August	2,350	4,407	6,675	7,065	5,902	6,408	5,511	4,534	5,007	5,474	4,353	4,344
September	2,319	4,695	6,718	6,856	5,754	6,376	5,249	4,518	5,035	5,390	4,216	4,264
October	2,298	4,618	6,708	6,617	5,528	6,099	4,977	4,520	4,868	5,148	4,100	4,025
November	2,263	4,363	6,534	6,349	5,413	5,684	4,643	4,322	4,657	4,741	3,813	3,712
December	2,211	4,098	6,066	5,821	5,176	5,320	4,216	3,980	4,232	4,212	3,407	3,247

		-		Single-Family Detached by Area					
			2013		2014		2015	2	2016
			AVG Sale		AVG Sale		AVG Sale		AVG Sale
		Sales	Price	Sales	Price	Sales	Price	Sales	Price
10	Sandia Heights	75	\$394,493	81	\$420,498	82	\$419,291	82	\$470,003
20	North Albuq. Acres	119	\$547,183	116	\$560,936	114	\$553,326	124	\$582,422
21	Albuq. Acres West	202	\$349,240	170	\$347,169	227	\$372,602	220	\$364,670
30	Far NE Heights	460	\$289,954	441	\$296,994	464	\$291,340	515	\$299,527
31	Foothills North	104	\$544,024	113	\$504,203	130	\$516,676	117	\$547,350
32	Academy West	153	\$201,689	154	\$213,673	184	\$231,255	182	\$236,937
40	UNM	198	\$259,856	185	\$275,410	224	\$267,524	226	\$279,063
41	Uptown	304	\$162,985	282	\$162,388	290	\$167,753	382	\$171,329
42	UNM South	167	\$213,804	141	\$242,651	166	\$222,855	197	\$224,808
50	NE Heights	607	\$157,303	646	\$160,313	788	\$163,025	767	\$168,905
51	Foothills South	143	\$280,427	148	\$266,475	154	\$294,726	207	\$306,885
60	Four Hills	65	\$297,649	68	\$292,915	90	\$320,345	94	\$321,221
70	Fairgrounds	126	\$138,849	96	\$140,337	116	\$144,305	139	\$157,774
71	Southeast Heights	163	\$186,282	187	\$178,517	182	\$196,317	218	\$184,163
72	Mesa Del Sol	5	\$247,783	11	\$266,989	13	\$278,995	13	\$261,524
80	Downtown	133	\$211,424	130	\$220,810	136	\$220,118	135	\$230,938
90	Near South Valley	141	\$96,567	128	\$115,288	133	\$119,519	147	\$123,924
91	Valley Farms	72	\$187,677	78	\$171,825	87	\$182,471	99	\$195,673
92	Southwest Heights	697	\$110,980	626	\$115,040	761	\$124,401	750	\$132,199
93	Pajarito	15	\$129,598	20	\$127,818	18	\$142,741	24	\$148,648
100	North Valley	166	\$352,682	171	\$309,986	186	\$301,740	191	\$347,851
101	Near North Valley	179	\$257,436	234	\$235,601	242	\$246,716	234	\$240,425
102	Far North Valley	13	\$216,546	26	\$304,318	28	\$240,706	22	\$299,244
103	West River Valley	20	\$375,939	23	\$426,608	41	\$418,244	24	\$339,746
110	Northwest Heights	461	\$215,499	464	\$217,305	554	\$229,286	654	\$240,632

Housing Activity Report by Area Class R1 - Existing Single-Family Detached by Area

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Based on data from the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

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1	I								
111	Ladera Heights	379	\$149,406	353	\$150,393	426	\$153,992	458	\$164,379
112	Canoncito	1	\$250,000	0	N/A	0	N/A	1	\$99,000
120	Paradise West	464	\$177,595	439	\$176,997	550	\$182,004	588	\$192,143
121	Paradise East	340	\$211,665	326	\$211,081	368	\$214,885	443	\$217,795
130	Corrales	113	\$516,943	133	\$463,881	117	\$433,447	133	\$429,403
140	Rio Rancho South	273	\$210,791	212	\$212,524	265	\$218,403	272	\$233,865
141	Rio Rancho Southwes	7	\$108,600	3	\$187,833	5	\$137,300	5	\$90,510
150	Rio Rancho Mid	561	\$170,324	594	\$171,265	656	\$176,894	693	\$192,745
151	Rio Rancho Mid-North	225	\$233,081	204	\$226,983	224	\$229,087	309	\$223,253
152	Rio Rancho Mid-West	52	\$105,903	34	\$150,815	91	\$145,436	83	\$139,738
160	Rio Rancho North	199	\$194,973	192	\$201,941	215	\$198,764	301	\$223,488
161	Rio Rancho Central	372	\$136,334	278	\$131,321	347	\$136,562	383	\$149,156
162	Rio Rancho Northwes	1	\$81,383	0	N/A	0	N/A	1	\$317,000
170	Bernalillo/Algodones	90	\$244,028	82	\$241,638	117	\$255,214	104	\$227,929
180	Placitas	83	\$410,793	103	\$355,630	81	\$381,213	108	\$402,650
210-293	East Mountain Area	377	\$231,272	427	\$224,374	491	\$231,826	478	\$197,666
690-760	Valencia County	539	\$140,638	526	\$138,566	603	\$148,724	612	\$155,802

YEAR-END AVERAGE RESIDENTIAL HOME SALES PRICE

Class R1 - Single Family Detached, Greater Albuquerque Area

Data on this page obtained from the Annual Market Reports published by SWMLS.

Year	Average Price	Change in Avg. Price From Previous Year	Change in % From Previous Year
1985	\$85,700	+\$4,500	+5.54%
1986	\$91,500	+\$5,800	+6.77%
1987	\$97,000	+\$5,500	+6.01%
1988	\$95,000	-\$2,000	-2.06%
1989	\$96,600	+\$1,600	+1.68%
1990	\$99,600	+\$3,000	+3.11%
1991	\$102,700	+\$3,100	+3.11%
1992	\$107,700	+\$5,000	+4.87%
1993	\$117,800	+\$10,100	+9.38%
1994	\$126,100	+\$8,300	+7.05%
1995	\$134,200	+\$8,100	+6.42%
1996	\$138,653	+\$4,453	+3.32%
1997	\$144,871	+\$6,218	+4.48%
1998	\$147,720	+\$2,849	+1.97%
1999	\$150,264	+\$2,544	+1.72%
2000	\$150,023	-\$241	-0.16%
2001	\$152,399	+\$2,376	+1.58%
2002	\$158,717	+\$6,318	+4.15%
2003	\$166,703	+\$7,986	+5.03%
2004	\$182,490	+\$15,787	+9.47%
2005	\$204,502	+\$22,012	+12.06%
2006	\$227,833	+\$23,331	+11.41%
2007	\$243,089	+\$15,256	+6.70%
2008	\$232,626	-\$10,463	-4.30%
2009	\$214,662	-\$17,964	-7.72%
2010	\$215,989	+\$1,327	+0.62%
2011	\$201,176	-\$14,813	-6.86%
2012	\$204,513	+3,337	+1.66%
2013	\$210,488	+5,975	+2.92%
2014	\$212,990	+2,502	+1.19%
2015	\$215,331	+2,341	+1.10%
2016	\$224,230	+8,899	+4.13%

2015 vs. 2016 RECAP for Greater Albuquerque Area

Class R1 (Existing Single-Family Detached) & Class R2 (Existing Condo/Townhome Attached)

Class R1	2015	2016	Change '15 vs. '16	% of Change
Average Price:	\$215,331	\$224,230	\$8,899	4.13%
Median Price:	\$180,000	\$189,755	\$9,755	5.42%
Total Sold & Closed:	9,966	10,735	769	7.72%
Total Dollar Volume:	\$2,145,992,426	\$2,407,107,680	\$261,115,254	12.17%
Class R2	2015	2016	Change '15 vs. '16	% of Change
Average Price:	\$147,457	\$147,964	\$507	0.34%
Median Price:	\$139,250	\$140,000	\$750	0.54%
Total Sold & Closed:	962	1,029	67	6.96%
Total Dollar Volume:	\$141,853,275	\$152,255,467	\$10,402,192	7.33%
Class R1 & R2	2015	2016	Change '15 vs. '16	% of Change
Average Price:	\$209,356	\$217,559	\$8,203	3.92%
Median Price:	\$176,720	\$185,000	\$8,280	4.69%
Total Sold & Closed:	10,928	11,764	836	7.65%
Total Dollar Volume:	\$2,287,845,700	\$2,559,363,147	\$271,517,447	11.87%

Statistics compiled for Home Sales Report pulled 01/22/16 and 1/20/17. Actual Year-To-Date Sales Data for 2015 & 2016 for Class R1 & R2.

2016 Recap by Market Areas Class R1 (Existing Single Family Detached) & Class R2 (Existing Condo/Townhome Attached)

All MLS Areas							
<u>Class R1</u> Average Price:	\$221,957	<u>Class R2</u> Average Price:	\$147,947	Class R1 & R2 Average Price:	\$215,540		
Median Price:	\$187,500	Median Price:	\$140,000	Median Price:	\$182,950		
Total Sold & Closed:	11,029	Total Sold & Closed:	1,047	Total Sold & Closed:	12,076		
Total Dollar Volume:	\$2,447,964,749	Total Dollar Volume:	\$154,900,756	Total Dollar Volume:	\$2,602,865,505		
	Areas 10-293,	690-760 (Greater	Albuquerque				
Class R1	* ~~ / ~~~	Class R2	<i></i>	Class R1 & R2			
Average Price:	\$224,230	Average Price:	\$147,964	Average Price:	\$217,559		
Median Price: Total Sold & Closed:	\$189,755 10,735	Median Price: Total Sold & Closed:	\$140,000 1,029	Median Price: Total Sold & Closed:	\$185,000 11,764		
Total Dollar Volume:		Total Dollar Volume:		Total Dollar Volume:	\$2,559,363,147		
	ψ2,407,107,000		ψ102,200, 4 07	Total Dollar Volume.	ψ2,000,000,147		
a l b <i>i</i>	Are	eas 10-121 (City of	f Albuquerqu	,			
<u>Class R1</u> Average Price:	\$229,574	<u>Class R2</u> Average Price:	\$150,999	Class R1 & R2 Average Price:	\$220,840		
Median Price:	\$229,574 \$193,000	Median Price:	\$150,999 \$143,000	Median Price:	\$220,840 \$185,000		
Total Sold & Closed:	7,253	Total Sold & Closed:	907	Total Sold & Closed:	8,160		
Total Dollar Volume:	\$1,665,097,173	Total Dollar Volume:		Total Dollar Volume:	\$1,802,053,126		
		Areas 140-162 (R	io Rancho)				
Class R1		Areas 140-162 (R	io Rancho)	Class R1 & R2			
<u>Class R1</u> Average Price:	\$196,841	Class R2		<u>Class R1 & R2</u> Average Price:	\$194,221		
<u>Class R1</u> Average Price: Median Price:	\$196,841 \$175,000	•	io Rancho) \$128,822 \$136,750	Class R1 & R2 Average Price: Median Price:	\$194,221 \$174,000		
Average Price:		Class R2 Average Price:	\$128,822	Average Price:			
Average Price: Median Price:	\$175,000	<u>Class R2</u> Average Price: Median Price:	\$128,822 \$136,750	Average Price: Median Price:	\$174,000		
Average Price: Median Price: Total Sold & Closed:	\$175,000 2,047 \$402,933,057	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume:	\$128,822 \$136,750 82 \$10,563,400	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume:	\$174,000 2,129		
Average Price: Median Price: Total Sold & Closed:	\$175,000 2,047 \$402,933,057	Class R2 Average Price: Median Price: Total Sold & Closed:	\$128,822 \$136,750 82 \$10,563,400	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume:	\$174,000 2,129		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume:	\$175,000 2,047 \$402,933,057	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai	\$128,822 \$136,750 82 \$10,563,400	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: ncia Basin)	\$174,000 2,129		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: <u>Class R1</u>	\$175,000 2,047 \$402,933,057 Areas 210- \$245,039 \$225,000	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai <u>Class R2</u> Average Price: Median Price:	\$128,822 \$136,750 82 \$10,563,400 ns and Esta	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: ncia Basin) <u>Class R1 & R2</u> Average Price: Median Price:	\$174,000 2,129 \$413,496,457 \$245,039 \$225,000		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: <u>Class R1</u> Average Price: Median Price: Total Sold & Closed:	\$175,000 2,047 \$402,933,057 Areas 210- \$245,039 \$225,000 478	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai Class R2 Average Price: Median Price: Total Sold & Closed:	\$128,822 \$136,750 82 \$10,563,400 ns and Esta N/A N/A N/A	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: ncia Basin) <u>Class R1 & R2</u> Average Price: Median Price: Total Sold & Closed:	\$174,000 2,129 \$413,496,457 \$245,039 \$225,000 478		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1 Average Price: Median Price:	\$175,000 2,047 \$402,933,057 Areas 210- \$245,039 \$225,000	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai <u>Class R2</u> Average Price: Median Price:	\$128,822 \$136,750 82 \$10,563,400 ns and Esta N/A N/A	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: ncia Basin) <u>Class R1 & R2</u> Average Price: Median Price:	\$174,000 2,129 \$413,496,457 \$245,039 \$225,000		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume:	\$175,000 2,047 \$402,933,057 Areas 210- \$245,039 \$225,000 478 \$117,128,814	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai Class R2 Average Price: Median Price: Total Sold & Closed:	\$128,822 \$136,750 82 \$10,563,400 ns and Esta N/A N/A N/A N/A N/A	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Incia Basin) <u>Class R1 & R2</u> Average Price: Median Price: Total Sold & Closed: Total Dollar Volume:	\$174,000 2,129 \$413,496,457 \$245,039 \$225,000 478		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1	\$175,000 2,047 \$402,933,057 Areas 210- \$245,039 \$225,000 478 \$117,128,814	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai Class R2 Average Price: Median Price: Total Sold & Closed: Total Sold & Closed: Total Dollar Volume: (Bosque Farms, Lo Class R2	\$128,822 \$136,750 82 \$10,563,400 ns and Esta N/A N/A N/A N/A N/A	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: ncia Basin) <u>Class R1 & R2</u> Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: alencia County) <u>Class R1 & R2</u>	\$174,000 2,129 \$413,496,457 \$245,039 \$225,000 478		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1 Average Price:	\$175,000 2,047 \$402,933,057 Areas 210- \$245,039 \$225,000 478 \$117,128,814 Areas 690-760 \$159,554	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: (Bosque Farms, Le Class R2 Average Price:	\$128,822 \$136,750 82 \$10,563,400 ns and Estar N/A N/A N/A N/A SS Lunas, Va \$97,945	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: ncia Basin) <u>Class R1 & R2</u> Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Alencia County) <u>Class R1 & R2</u> Average Price:	\$174,000 2,129 \$413,496,457 \$245,039 \$225,000 478 \$117,128,814 \$156,767		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1 Average Price: Median Price: Total Sold & Closed: Total Sold & Closed: Total Dollar Volume: Median Price: Total Dollar Volume: Median Price: Median Price: Median Price: Median Price: Median Price:	\$175,000 2,047 \$402,933,057 Areas 210- \$245,039 \$225,000 478 \$117,128,814 Areas 690-760 \$159,554 \$147,500	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: (Bosque Farms, Lo Class R2 Average Price: Median Price:	\$128,822 \$136,750 82 \$10,563,400 ns and Estar N/A N/A N/A N/A SS Lunas, Va \$97,945 \$99,900	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: ncia Basin) <u>Class R1 & R2</u> Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Alencia County) <u>Class R1 & R2</u> Average Price: Median Price:	\$174,000 2,129 \$413,496,457 \$245,039 \$225,000 478 \$117,128,814 \$156,767 \$145,000		
Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Class R1 Average Price:	\$175,000 2,047 \$402,933,057 Areas 210- \$245,039 \$225,000 478 \$117,128,814 Areas 690-760 \$159,554	Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: 293 (East Mountai Class R2 Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: (Bosque Farms, Le Class R2 Average Price:	\$128,822 \$136,750 82 \$10,563,400 ns and Estar N/A N/A N/A N/A N/A SS Lunas, Va \$97,945	Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: ncia Basin) <u>Class R1 & R2</u> Average Price: Median Price: Total Sold & Closed: Total Dollar Volume: Alencia County) <u>Class R1 & R2</u> Average Price:	\$174,000 2,129 \$413,496,457 \$245,039 \$225,000 478 \$117,128,814 \$156,767		

2016 RECAP - Time on Market & Financing Types

Class R1(Single Family Detached) & Class R2(Condo/Townhome Attached)

	All MLS Are	eas	Greater Albuquerque Area					
<u>Time c</u>	on Market for	<u>Sold Units</u>	Time on Market for Sold Units					
Days	<u>Class R1</u>	Class R2	Days	<u>Class R1</u>	Class R2			
0 - 30	5,633	525	0 - 30	5,552	520			
31 - 60	2,000	199	31 - 60	1,951	194			
61 - 90	1,226	131	61 - 90	1,174	131			
91 - 120	745	73	91 - 120	721	72			
121 +	<u>1,425</u>	<u>119</u>	121 +	<u>1,337</u>	<u>112</u>			
TOTALS:	11,029	1,047	TOTALS:	10,735	1,029			

Areas 10-121 (Albuquerque)

Time of	on Market for	Time on Ma	
<u>Days</u>	<u>Class R1</u>	Class R2	<u>Days</u>
0 - 30	3,875	466	0 - 30
31 - 60	1,312	164	31 - 60
61 - 90	816	117	61 - 90
91 - 120	471	64	91 - 120
121 +	<u>779</u>	<u>96</u>	121 +
TOTALS:	7,253	907	TOTALS:

Areas 210-293 (East Mountain)

Areas 140-162 (Rio Rancho)

Time on Market for Sold Units								
<u>Days</u>	<u>Class R1</u>	Class R2						
0 - 30	1,116	37						
31 - 60	375	23						
61 - 90	203	8						
91 - 120	132	5						
121 +	<u>221</u>	<u>9</u>						
TOTALS:	2,047	82						

Areas 690-760 (Valencia County)

Time of	on Market for	<u>Sold Units</u>	Time on Market for Sold Units					
<u>Days</u>	<u>Class R1</u>	Class R2	Days	<u>Class R1</u>	Class R2			
0 - 30	195	N/A	0 - 30	248	15			
31 - 60	92	N/A	31 - 60	97	4			
61 - 90	47	N/A	61 - 90	68	4			
91 - 120	36	N/A	91 - 120	50	2			
121 +	<u>108</u>	<u>N/A</u>	121 +	<u>149</u>	<u>4</u>			
TOTALS:	478	N/A	TOTALS:	612	29			

All MLS Areas

<u>Type of Fina</u>	ncing for Sold Units	<u>5</u>	
Financing	Class R1	Class R2	
Assumption	5	0	
Cash	1,876	269	
Conventional	4,725	433	
FHA	3,001	258	
Lease Purchase	1	1	
Other	0	0	
Owner Finance	52	6	
REC	209	26	
Trade Exchange	4	0	
VA	<u>1,156</u>	<u>54</u>	
TOTALS:	11,029	1,047	

Adjusted Veer To Date Monthly Salas														
Adjusted Year-To-Date Monthly Sales Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)														
Total Sales 2015 vs 2016: 828 More Sales (+7.57%)														
١	Total Sales for 2014: 10,936						Total Sales for 2015: 11,764							
	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
January	666	610	726	862	756	512	378	408	414	458	551	602	591	643
February	682	743	851	974	839	646	401	445	463	571	623	618	625	728
March	817	946	1,122	1,289	1,107	749	546	752	660	671	745	769	920	990
April	888	1,054	1,100	1,144	997	796	630	792	618	675	814	791	944	1,056
Мау	990	1,128	1,340	1,329	1,157	795	652	863	712	857	1,003	897	1,015	1,087
June	1,044	1,204	1,394	1,379	1,138	862	769	830	757	743	976	893	1,098	1,213
July	1,168	1,182	1,366	1,267	1,133	831	871	624	687	792	1,060	919	1,142	1,137
August	1,091	1,185	1,436	1,306	1,003	713	738	577	727	844	963	914	1,040	1,152
September	998	1,045	1,382	1,120	808	693	780	552	583	728	848	791	1,000	1,037
October	921	1,019	1,204	1,061	796	605	859	534	623	754	808	844	926	899
November	709	937	1,179	966	663	474	735	530	549	624	628	673	724	876
December	815	972	1,083	896	596	498	609	579	580	682	725	745	911	946
TOTALS	10,789	12,025	14,183	13,593	10,993	8,174	7,968	7,486	7,376	8,399	9,744	9,456	10,936	11,764

Data on this page obtained from MLS on 1/20/17.

Adjusted Total Sales History

Class R1(Single Family Detached) & Class R2 (Condo/Townhome Attached)

Greater Albuquerque Area

	Class R1	Class R2	Class R1 & R2
2016 Total Sales	10,735	1,029	11,764
Average Price	\$224,230	\$147,964	\$217,559
Median Price	\$189,755	\$140,000	\$185,000
	¢,	¢,	¢,
2015 Total Sales	9,974	962	10,936
Average Price	\$215,354	\$147,457	\$209,376
Median Price	\$180,000	\$139,500	\$176,950
2014 Total Sales	8,651	805	9,456
Average Price	\$213,028	\$144,935	\$207,231
Median Price	\$175,564	\$135,750	\$172,900
Median Phoe	¢170,004	\$100,700	<i>ФП2,000</i>
2013 Total Sales	8,867	878	9,745
Average Price	\$210,477	\$142,505	\$204,353
Median Price	\$174,900	\$134,700	\$169,983
2012 Total Sales	7,680	719	8,399
Average Price	\$204,504	\$139,487	\$198,939
Median Price	\$169,006	\$134,000	\$165,000
2011 Total Sales	6,776	599	7,375
Average Price	\$201,229	\$138,728	\$196,153
Median Price	\$167,000	\$135,000	\$164,000
2010 Total Sales	6,732	754	7,486
Average Price	\$216,008	\$147,533	\$209,111
Median Price	\$179,000	\$141,000	\$175,000
2009 Total Sales	7,176	792	7,968
Average Price	\$214,972	\$153,387	\$208,850
Median Price	\$180,000	\$144,900	\$175,000
2008 Total Sales	7,337	837	8,174
Average Price	\$232,668	\$162,802	\$225,514
Median Price	\$192,000	\$154,000	\$187,000
2007 Total Sales	9,898	1,095	10,993
Average Price	\$243,228	\$161,199	\$235,057
Median Price	\$198,477	\$149,000	\$192,500
2006 Total Sales	12,201	1,392	13,593
Average Price	\$228,671	\$150,977	\$220,715
Median Price	\$188,900	\$138,000	\$182,900

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