

## HOMEBUYER DEMAND RISES IN APRIL

Dave Liniger RE/MAX CEO, Chairman of the Board and Co-Founder

Even though inventory remained tight, April still saw a demand for homes at a level higher than one year ago. Homebuyers realize that Interest rates are historically low and mortgage accessibility appears to be improving along with the overall economy. Price increases make it possible for homeowners to feel comfortable selling, but they aren't at a level that keeps first-time buyers out of the market.

#### home sales

/ear-over-year

## median sales price

year-over-year

The steady annual increase in home values shows sustainable growth and an improving economy. We always look for gains to be similar to inflationary growth while avoiding the hikes that could lead to bubble fears. We are currently in that range, which should come as a more comforting sign to many homeowners.

**Bob Walters** Chief Economist, Quicken Loans



## transactions

year-over-year change







#### median sales price

year-over-year

nonth-over-month

\$215,000 April 2016



\$204,900 \$203,985 March 2016 April 2015

# month's supply

a supply of 6 months is considered balanced

3.2 months April 2016





### days on market









#### reach of nearly 100 countries.

About The RE/HAX Network RE/MAX was founded in 1973 by Dave and Gall Liniger, with an innovative, entrepreneurial culture affording its agents and

franchisees the flexibility to operate their businesses with great independence. Over 100,000 agents provide RE/MAX a global RE/MAX, LLC, once of the world's leading franchisors of real estate brokerage services, is a wholly-owned subsidiary of RMCO, LLC, which is controlled and managed by RE/MAX Holdings, Inc. (NYSE:RMAX). With a passion for the communities in which its agents live and work, RE/MAX is proud to have raised more than \$150 million for Children's Miracle Network Hospitals and other charities.

For more information about RE/MAX, to search home listings or find an agent in your community, please visit www.remax.com. For the latest news about RE/MAX, please visit www.remax.com/newsroom. The RE/MAX National Housing Report is distributed each month on or about the 15th. The first Report was distributed in August 2008. The Report is based on MLS data in approximately 53 metropolitan areas, includes all residential property types, and is not annualized.

at least one metro from each state. Metro area definitions include the specific counties established by the U.S. Government's Office of Management and Budget, with some exceptions Transactions are the total number of closed residential transactions during the given month. Month's Supply of inventory is the total number of residential properties listed for sale at the end of the month (current inventory) divided by the number of

For maximum representation, many of the largest metro areas in the country are represented, and an attempt is made to include

transactions. Days on Market is the number of days that pass from the time a property is listed until the property goes under contract for all residential properties sold during the month. Median Sales Price is the median of the median sales prices in each of the metro areas included in the survey. MLS data is provided by contracted data aggregators, RE/MAX brokerages and regional offices. While MLS data is believed to be accurate, it cannot be guaranteed. MLS data is constantly being updated, making any analysis a snapshot at a particular time. Every month the RE/MAX National Housing Report re-calculates the previous period's data to ensure accuracy over time. All raw

sales contracts signed (pended) during the month. Where "pended" data is unavailable, this calculation is made using closed

data remains the intellectual property of each local MLS organization. Each office is independently owned and operated, 16\_75564