# Elite Asset Management Team RE/MAX Elite Resume of A.Peter Veres



#### **Elite Asset Management Team Founders**



#### # 1 RE/MAX Elite Albuquerque Agent

# 2 RE/MAX Team in New Mexico

#### A. Peter Veres, Team Leader

Associate Broker, SRES, CRS, ABR, CIAS, CLHMS
Certified Residential Specialist – Agent of the Highest Degree

Recognized as an" Exceptional Agent" in The Wall Street Journal & Barron's Financial Weekly

Member of New Mexico Select - Top Agents in New Mexico

Member of the RE/MAX Hall of Fame

Member of the "Institute for Luxury Home Marketing"

**CLHMS – Certified Luxury Home Marketing Specialist** 

Over 25 Years of Sales and Marketing Experience

Member of the Top 5 RE/MAX Teams in New Mexico 2005,2006, 2007,2008,2009,2010,2011,2012,2013, 2014,2015

RE/MAX Platinum Club 2006, 2005, 2008 RE/MAX 100% Club 2007, 2009, 2010,2013,2014,2015

Top Producers in the Greater Albuquerque Area

Over 25 years of Real Estate Investment Experience - Asset Management

Completed Karrass Effective Negotiating Course Level I, II

Leading Edge Internet Technology and Internet Marketing

State of the Art Home Search Program - www.ABQAreaHomeSearch.com

www.PeteVeres.com

#### **Meet our Team**

# Elite Asset Management Team RE/MAX Elite



# A. Peter Veres, Associate Broker, CRS, ABR, CLHMS, SRES Lisa Veres - Associate Broker, CFO Susan Wilson – Transaction Manager

- Top Performing Agents—REMAX Platinum Club Members
  - # 1 RE/MAX Elite Agent
- Member of Top 10 Real Estate Teams in New Mexico RE/MAX
- CRS- Certified Residential Specialist "Agent of the Highest Degree"
  - Over 25 Years of Sales and Marketing Experience
  - Leading Edge Internet Technology and Internet Marketing
    - Innovative Consumer Programs
- State of the Art Home Search Program www.SearchAbgArea.com

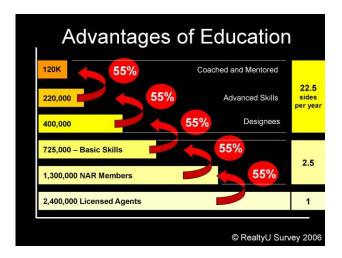


www.youtube.com/nmelite



## Integrity & Professionalism, Period...

## Designations

















#### Profile of a CRS Designee

#### **Experience**

To earn the Certified Residential Specialist (CRS) Designation, every REALTOR® must have significant experience and demonstrate volume of real estate transactions or gross sales, as well as complete rigorous educational requirements.

#### **Ethics**

Every CRS designee is required to maintain membership in the National Association of Realtors® and to abide by its strict Code of Ethics.

#### **Technology Expertise**

The training available to CRS designees includes a strong focus on technology and its applications in the real estate business.

#### The Top 4 Percent

Less than 4 percent of all licensed Realtors® are Certified Residential Specialists.

#### **Median Income Much Higher**

The typical CRS designee earns an average income of nearly three times that of a Realtor® who is a typical sales agent due to their extensive knowledge and experience. This also allows them to provide you with the best tools and technology in the industry.

**Contact Information for Pete Veres** 

Direct: 505-362-2005, Email: Pete@nmelite.com

RE/MAX Elite 8300 Carmel NE Suite 201

Albuquerque, Nm 87122

Pete Veres









### To Find That One-In-A-Million REALTOR®

## START WITH THE MOST SUCCESSFUL AGENTS

With so many real estate agents looking for your business, how can you find the best? Look for the agents who hold the Certified Residential Specialist® designation! The CRS Designation, signifies that the agent has the training, commitment and expertise you need to get the job done right. CRS Designees are among the most successful REALTORS® in residential real estate. So if you want your next transaction to be a success, choose a CRS.

#### YOUR LOCAL CERTIFIED RESIDENTIAL SPECIALIST





A. Peter Veres
Associate Broker,
CRS,ABR,CLHMS,SRES
Cell: 505-362-2005
Office: 505-798-1000
www.eliteassetmgtteam.com

PETE VERES - Is in the top 2% of Realtors in the Greater Albuquerque Area, #1 RE/MAX Elite Agent in Albuquerque & Recognized by "The Wall Street Journal & "Barron's Financial Weekly" as an exceptional Agent. Our clients always come first. Integrity & Professionalism, Period!



## Top Performing RE/MAX Team



2015 # 1 RE/MAX Elite Agent 2014 #1 RE/MAX Elite Team 2014 # 2 Team in New Mexico 2013 # 1 RE/MAX Elite Team 2013 # 4 Team in New Mexico 2012 # 3 Team in New Mexico



RE/MAX Chairman - Co-Founder Dave Liniger & RE/MAX CEO Margaret Kelly congratulate the **Elite Asset Management Team** for their outstanding performance and customer service and Team Leader Pete Veres for being one of the Top agents in the Great Albuquerque Area.

## Certified Luxury Home Marketing Specialist



#### A. Peter Veres

has been awarded the prestigious Certified Luxury Home Marketing Specialist (CLHMS) designation by The Institute for Luxury Home Marketing in recognition of attaining knowledge, experience, and expertise in the fine home and estate market and is a member of The Institute for Luxury Home Marketing through

October 2011





#### VERIFIED CERTIFIED LUXUR

CERTIFIED LUXURY HOME MARKETING SPECIALIST



Designation Awarded 2008

#### A. PETER VERES

RE/MAX - RE/MAX ELITE

8300 Carmel Ave NE Suite 201 Albuquerque, NM 87122

CLHMS Designation Awarded 2008 ILHM Member Sincs 2005







# Albuquerque Real Estate Agent Ranked as Top Producer

**Albuquerque, NM**, July 11, 2016 – Last year proved to be another successful year for Peter (Pete) Veres of RE/MAX Elite, as he was recognized as the no. 1 sales associate in his office, no. 3 in Albuquerque and even broke the top 10 agent list in the RE/MAX Southwest Region for total sales production in 2015. This marks the 12th year that Veres has been recognized for his continued top-quality performance.

In 2015, Veres had a 20 percent increase in total sales volume when compared to 2014. To date, he is currently up 8 percent in total sales, compared to the same time period last year.

"Pete's tireless dedication to helping members of the Albuquerque community find the right home has allowed him to achieve this high honor," said Garrett Matthews, Vice President of the RE/MAX Southwest Region. "He's one of a select few RE/MAX agents across the country to receive this recognition and we're extremely proud as he continues to raise the bar in real estate."

Veres has been in the real estate industry for more than 20 years and has extensive experience on both sides of the business – buying and selling. Among his list of achievements, like the RE/MAX Hall of Fame, Veres has earned a variety of designations in an effort to provide unparalleled expertise to clients. He currently holds the Certified Residential Specialist, Accredited Buyers Representative®, Certified Luxury Home Marketing Specialist, Senior Real Estate Specialist designations.

In an effort to keep clients well-informed and ahead of the game in real estate, Veres also dedicates himself to stay in tune with emerging trends, technology and education.

"We all know how much social and digital can positively affect a growing business. Staying focused on these avenues of communication and knowledge are key to success," Veres added.

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#### About RE/MAX Elite

RE/MAX Elite is a locally owned and operated full-service real estate brokerage located in Albuquerque, New Mexico Founded in 2000 the brokerage has 70 Realtors° and specializes in Residential and Commercial real estate. RE/MAX Elite is a proud supporter of Children's Miracle Network Hospitals°, Susan G. Komen°, and other charities, and is located at 8300 Carmel NE, suite 201, Albuquerque, NM 87122. To learn more, please visit <a href="https://www.NMElite.com">www.NMElite.com</a>.

Contact:

Pete Veres, CRS, RE/MAX Elite Associate Broker (505) 362-2005, pete@nmelite.com

#### PRESS RELEASE



#### **RE/MAX Elite Duo Named Among Top Teams in State**

Elite Asset Management Team Celebrates Success in Closed Transactions

**Albuquerque, N.M.,** April 10, 2014 - Out of 33 RE/MAX real estate teams in New Mexico, the Elite Asset Management Team of RE/MAX Elite ranked second in the state for total number of closed transactions. This marks the ninth consecutive year that the team has been recognized for its high number of annual sales, including a gain of two places from the previous year.

The Elite Asset Management Team is composed of Team Founder and Leader Pete Veres and Sales and Marketing Partner Sean Hellmann. This well respected group of professionals strives to provide exceptional customer service by personalizing each client's experience for their specific needs.

"The Elite Asset Management Team is made of essential members of the RE/MAX network who have worked diligently to reach this milestone," said RE/MAX Elite Qualifying Broker Earl Henson. "Being named as one of the top sales teams in New Mexico is a tremendous accomplishment and speaks volumes about their dedication to the real estate industry. The Elite Asset Management Team continues to raise the bar in the Albuquerque real estate market, making us and this community, proud."

Veres has been in the real estate industry for 18 years and has achieved many professional achievements and designations, including RE/MAX Hall of Fame, Certified Residential Specialist, Accredited Buyers Representation®, Certified Luxury Home Marketing Specialist and Certified Distressed Property Expert®. He also was the first RE/MAX agent in the state to achieve the Military Residential Specialist (MilRES) designation.

Hellmann has been in the real estate industry for more than 10 years and also achieved a variety of professional achievements and designations, including Certified Home Selling Advisor®, Certified Home Buying Advisor® and is a member of National Association of Expert Advisors®.

Both Veres and Hellmann are also members of New Mexico Select, the state's best realtors.

RE/MAX is the most productive real estate network with its Associates averaging more sales than other real estate agents. Remax.com is one of the most visited real estate franchise websites (Source: Experian Marketing Services Hitwise data, full-year 2013. 'Real Estate Franchise websites' identified by RE/MAX.). RE/MAX is in over 95 countries, more than any of its competitors.

#### About RE/MAX Elite:

RE/MAX Elite is a locally owned and operated full-service real estate brokerage located in Albuquerque, N.M. Founded in 2000, the brokerage has 54 professional real estate agents and specializes in residential and commercial real estate. RE/MAX Elite is a proud supporter of Children's Miracle Network Hospitals®, Susan G. Komen® and other charities, and is located at 8300 Carmel Ave. NE, Suite 201, Albuquerque, N.M. 87122. To learn more, please visit <a href="https://www.nmelite.com">www.nmelite.com</a>.

#### Contact:

Peter Veres, RE/MAX Elite Associate Broker, Elite Asset Management Team Founder and Leader (505) 362-2005, <a href="mailto:pete@nmelite.com">pete@nmelite.com</a>

Sean Hellmann, RE/MAX Elite Associate Broker, Elite Asset Management Team Sales and Marketing Partner (505) 453-3002, <a href="mailto:sean@nmelite.com">sean@nmelite.com</a>



## RE/MAX Agent Earns Professional Designation to Better Serve Maturing Homebuyers and Sellers

**ALBUQUERQUE, NM**, Jan. 9, 2015 – Pete Veres, Team Leader and Founder of Elite Asset Management Team, a group that specializes in residential real estate sales for RE/MAX Elite, has earned the prestigious Seniors Real Estate Specialist (SRES) designation presented by the SRES Council of the National Association of Realtors (NAR).

"Pete has elevated his knowledge of home buying and selling and he is exceptionally prepared to provide seniors an outstanding quality of service," said Earl Henson, Qualifying Broker of RE/MAX Elite. "Seasoned agents like Pete, and the many RE/MAX Associates who are already SRES certified, know that extensive education and training is essential to thoroughly represent maturing clients."

The SRES designation program educates Realtors® by increasing their skills, proficiency and knowledge when serving the real estate needs of the fastest growing market in real estate, clients over the age 50. SRES prepares real estate agents to meet the special needs of aging Americans when selling, buying, relocating or refinancing residential or investment properties.

"Senior homebuyers and sellers want and appreciate working with a professional real estate agent who is qualified and skilled to represent their unique needs in real estate transactions," said Veres, who has more than 14 years of local real estate experience. "Achieving the SRES designation is a significant milestone for me and I'm eager to utilize my advanced skills and expertise when assisting mature clients buy or sell their homes."

Veres has been in the real estate industry for over 20 years and has achieved many professional achievements and designations, including RE/MAX Hall of Fame, Certified Residential Specialist®, Accredited Buyers Representative, Certified Luxury Home Marketing Specialist and Certified Distressed Property Expert®. He also was the first RE/MAX agent in the state to achieve the Military Residential Specialist (MilRES) designation. Through continued education and keeping on top of the latest housing trends, Veres remains focused on Albuquerque's changing market as well as his client's needs.

For more information about Veres, please visit www.PeteVeres.com or call (505) 362-2005.

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#### Contact:

Pete Veres, Team Leader and Founder of the Elite Asset Management Team at RE/MAX Elite (505) 362-2005, <a href="mailto:pete@nmelite.com">pete@nmelite.com</a>

#### Member of the RE/MAX Hall of Fame



April 13, 2009

#### Dear Hall of Fame Winner:

Congratulations in joining the elite group of dedicated professionals in the *RE/MAX Hall of Fame*, we are proud to send you your *Hall of Fame Award* now. You worked very hard and deserve it!

You exemplify the caliber of professionalism that RE/MAX wishes to portray and is known for in the marketplace. We are proud to have you, a dedicated and accomplished professional within the RE/MAX Family. You are an indispensable component to the RE/MAX success story and your membership is valued. Your leadership by example inspires and motivates others within the RE/MAX Network to achieve greater things.

Thank you for sharing your outstanding career with RE/MAX, we value your continued visibility and dedication, we admire all you do.

Sincerely,

Margaret M. Kelly, CRB Chief Executive Officer RE/MAX International, Inc.

MargaretKelly

MMK/pn

**REMIX** International, Inc.

5075 South Syracuse Street • Denver, CO 80237-2712 • Tel: 303.770.5531

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# 2016 RE/MAX vs. THE INDUSTRY

RE/MAX is the right choice: quality agents, the most productive real estate network, the leading brand and an unmatched global presence.

## That's the sign of a RE/MAX agent

	TRANSACTION SIDES PER AGENT LARGE BROKERAGES ONLY <sup>1</sup>	U.S. RESIDENTIAL TRANSACTION SIDES <sup>2</sup>	BRAND AWARENESS (UNAIDED) <sup>3</sup>	COUNTRIES <sup>4</sup>	OFFICES WORLDWIDE	AGENTS WORLDWIDE
RE/MEX	17.3	960,000+	27.0%	95+	6,986	104,826
REALTY	10.4	Not released	0.4%	5	516	6,500
ERA	9.4	120,919	1.9%	30	2,350	36,800
BERKSHIRE HATHAWAY HomeServices	8.7	Not released	4.0%	1	1,200	42,000
COLDWELL BANKER D	8.6	730,128	14.0%	34	3,000	84,800
Century 21	8.2	411,731	19.7%	63	6,900	101,400
Better Homes Hand Gardens.	7.0	62,738	1.0%	2	300	10,200
KELLERWILLIAMS.	6.8	843,547	8.3%	13	773	133,212
Sotheby's	6.3	100,297	1.6%	44	835	18,800

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## The top 5 reasons to use a RE/MAX Sales Associate



#### 1. An Agent You can Count On

Your home may be your biggest personal investment. One of the most important decisions you'll make when selling your home is who you will trust to assist you. You should put the sale of your home in the hands of an experienced agent who'll produce results for you. RE/MAX Sales Associates will put their experience to work for you to improve your odds of getting your home sold for the best price in the shortest time.



#### 2. An Expert at Your Side

RE/MAX Sales Associates are professionals who are committed to you and possess the knowledge and experience to help you navigate today's complex real estate market.



#### 3. Marketing for Maximum Exposure

Looking for more potential buyers to find your property? A RE/MAX Sales Associate can help your home stand out in a very competitive marketplace through trust-generating yard signs, local and national advertising, the Internet and compelling marketing materials.



#### 4. It's All in the Details

Pricing, staging and marketing are the first steps in successfully selling your home, but closing the deal requires in-depth knowledge and experience. Once you've accepted an offer, a lot of details remain before you get to the closing table. A RE/MAX Sales Associate will help you understand the process, navigate the details and keep the transaction on track.



#### 5. Involved Community Citizens

RE/MAX Sales Associates are well-known locally and nationally for their involvement in many community programs. When you use a RE/MAX Sales Associate to sell your home, you contribute to the well-being of your community. RE/MAX is a national sponsor of Children's Miracle Network, which aids sick children, and Susan G. Komen Race for the Cure, dedicated to finding a cure for breast cancer.



**RE/MAX Elite** A. Peter Veres & Lisa Veres Associate Broker, CRS, CDPE, ABR 505-362-2005 (Cellular) 505-798-1000 (Main) pete@nmelite.com http://www.PeteVeres.com





## Elite Asset Management Team Leaders on Internet Technology

















CRAIGSLIST.COM









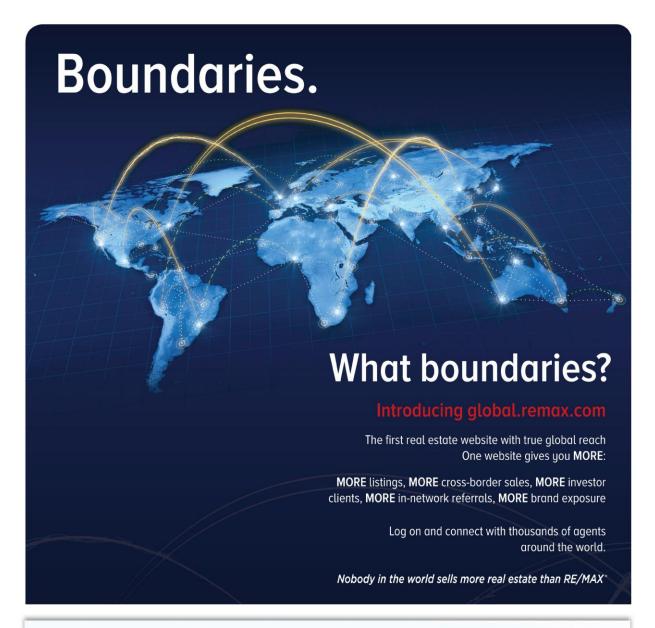








## Leader's in the Global Market





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## Global Referrals





