# Elite Asset Management RE/MAX Elite Resume of Pete Veres



#### **Elite Asset Management**



#### # 1 RE/MAX Elite Albuquerque Agent

A. Peter Veres, SRES, CRS, ABR, CLHMS

**Certified Residential Specialist – Agent of the Highest Degree** 

Recognized as an" Exceptional Agent" in The Wall Street Journal & Barron's Financial Weekly

Member of the RE/MAX Hall of Fame

**Earned RE/MAX Lifetime Acheivement Award** 

Member of the "Institute for Luxury Home Marketing"

**CLHMS – Certified Luxury Home Marketing Specialist** 

Over 25 Years of Sales and Marketing Experience

REMAX Elite Albuquerque #1 Agent 2015, 2016, 2017, 2018

RE/MAX Platinum Club 2006, 2005, 2008, 2013, 2014, 2015, 2016, 2017,2018 RE/MAX 100% Club 2007, 2009, 2010

Top Producers in the Greater Albuquerque Area

Over 25 years of Real Estate Investment Experience - Asset Management

Completed Karrass Effective Negotiating Course Level I, II

State of the Art Home Search Program - www.ABQAreaHomeSearch.com

Visit Pete's Bio Page www.TopABQAgent.com

# Elite Asset Management RE/MAX Elite



# A. Peter Veres, Associate Broker, CRS, ABR, CLHMS, SRES Lisa Veres - CFO Susan Wilson - Transaction Manager

- Top Performing Agents—REMAX Platinum Club Members
- Received Prestigious RE/MAX Life Time Achievement Award
  - #1 RE/MAX Elite Agent
- CRS- Certified Residential Specialist "Agent of the Highest Degree"
  - Over 25 Years of Sales and Marketing Experience
  - Leading Edge Internet Technology and Internet Marketing
- State of the Art Home Search Program www.SearchAbqArea.com

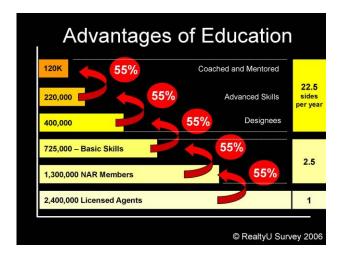


www.youtube.com/nmelite



Integrity & Professionalism, Period...

## Designations



















#### Profile of a CRS Designee

#### **Experience**

To earn the Certified Residential Specialist (CRS) Designation, every REALTOR® must have significant experience and demonstrate volume of real estate transactions or gross sales, as well as complete rigorous educational requirements.

#### **Ethics**

Every CRS designee is required to maintain membership in the National Association of Realtors® and to abide by its strict Code of Ethics.

#### **Technology Expertise**

The training available to CRS designees includes a strong focus on technology and its applications in the real estate business.

#### The Top 3 Percent

Less than 3 percent of all licensed Realtors® are Certified Residential Specialists.

#### **Median Income Much Higher**

The typical CRS designee earns an average income of nearly three times that of a Realtor® who is a typical sales agent due to their extensive knowledge and experience. This also allows them to provide you with the best tools and technology in the industry.

**Contact Information for Pete Veres** 

Direct: 505-362-2005, Email: Pete@nmelite.com

**RE/MAX Elite 8300 Carmel NE Suite 201** 

Albuquerque, Nm 87122

Pete Veres









### To Find That One-In-A-Million REALTOR®

## START WITH THE MOST SUCCESSFUL AGENTS

With so many real estate agents looking for your business, how can you find the best? Look for the agents who hold the Certified Residential Specialist® designation! The CRS Designation, signifies that the agent has the training, commitment and expertise you need to get the job done right. CRS Designees are among the most successful REALTORS® in residential real estate. So if you want your next transaction to be a success, choose a CRS.

#### YOUR LOCAL CERTIFIED RESIDENTIAL SPECIALIST





A. Peter Veres
Associate Broker,
CRS,ABR,CLHMS,SRES
Cell: 505-362-2005
Office: 505-798-1000
www.eliteassetmgtteam.com

PETE VERES - Is in the top 2% of Realtors in the Greater Albuquerque Area, #1 RE/MAX Elite Agent in Albuquerque & Recognized by "The Wall Street Journal & "Barron's Financial Weekly" as an exceptional Agent. Our clients always come first. Integrity & Professionalism, Period!



## Top Performing RE/MAX Agent



2018 # 1 RE/MAX Elite Agent

2017 # 1 RE/MAX Elite Agent

2016 # 1 RE/MAX Elite Agent

2015 # 1 RE/MAX Elite Agent

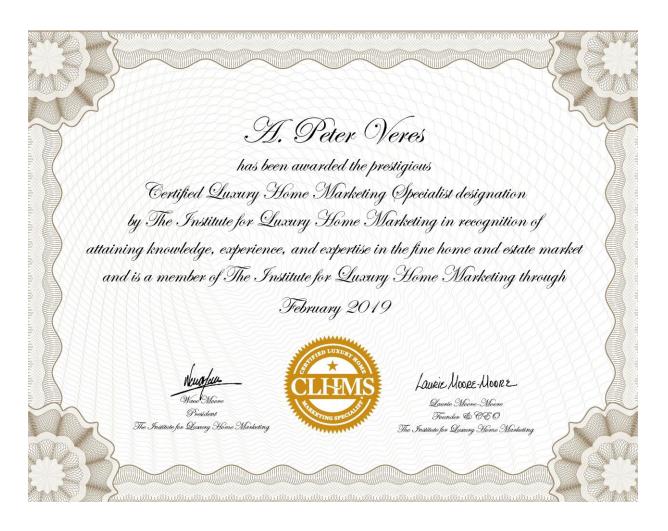
2014 #1 RE/MAX Elite Team

2014 # 2 Team in New Mexico



RE/MAX Chairman - Co-Founder Dave Liniger congratulates **Pete Veres** for his outstanding performance and exceptional customer service and being one of the Top Real Estate Agents in the Greater Albuquerque Area.

## Certified Luxury Home Marketing Specialist







Designation Awarded 2008

#### A. PETER VERES

#### RE/MAX - RE/MAX ELITE

8300 Carmel Ave NE Suite 201 Albuquerque, NM 87122

CLHMS Designation Awarded 2008
ILHM Member Since 2005







#### RE/MAX Agent Pete Veres Earns Lifetime Achievement Award

**Albuquerque, New Mexico** – Pete Veres, CRS with RE/MAX Elite has been presented with the prestigious RE/MAX Lifetime Achievement Award, which honors highly successful agents who have one of the highest level of transactions, sales volume and have completed seven years of service with the company. Less than six percent of all of the more than 115,000 active agents in the RE/MAX global network have achieved this prestigious award since its inception.

"Pete's tireless dedication to serving his clients, consumers and community has allowed Pete to achieve this high honor," said Broker/Owner Brian Stofac, Broker/Owner of the RE/MAX Elite. "Winning this award is a significant accomplishment and we're extremely proud that Pete is a member of our team."

Veres has been working in the real estate industry for more than 20 years and has extensive experience in listing homes and also working with buyers. Among Veres' list of achievements, he has earned the RE/MAX Hall of Fame award and is a member of the RE/MAX Platinum Club. Pete also holds several very important designations including CRS – Certified Residential Specialist, CLHMS – Certified Luxury Home Marketing Specialist, SRES – Senior Real Estate Specialist and also an ABR, Accredited buyers Representative.

In addition, Veres actively supports Stand True 4 Blue, a local organization that supports law enforcement through positive visual presence within the community.

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#### About RE/MAX Elite

RE/MAX Elite is a locally owned and operated full-service real estate brokerage located in Albuquerque, New Mexico. The brokerage has more than 55 Realtors\* and specializes in residential and commercial real estate. RE/MAX Elite is located at 8300 Carmel Avenue Northeast, Suite 201, Albuquerque, New Mexico 87122.

Contact: Pete Veres 505-362-2005

#### ALBUQUERQUE BUSINESS FIRST



PROFESSIONAL RECOGNITION RESIDENTIAL REAL ESTATE JULY 3, 2017

## Pete Veres Associate Broker at RE/MAX Elite

Veres, an associate broker at REMax Elite, was recently recognized among top producers in Albuquerque. He ranked first in his office and third in Albuquerque. This is the tenth year that Veres has been recognized for his overall production as a top producer.



## Albuquerque Real Estate Agent Ranked as Top Producer

**Albuquerque, NM**, July 11, 2016 – Last year proved to be another successful year for Peter (Pete) Veres of RE/MAX Elite, as he was recognized as the no. 1 sales associate in his office, no. 3 in Albuquerque and even broke the top 10 agent list in the RE/MAX Southwest Region for total sales production in 2015. This marks the 12th year that Veres has been recognized for his continued top-quality performance.

In 2015, Veres had a 20 percent increase in total sales volume when compared to 2014. To date, he is currently up 8 percent in total sales, compared to the same time period last year.

"Pete's tireless dedication to helping members of the Albuquerque community find the right home has allowed him to achieve this high honor," said Garrett Matthews, Vice President of the RE/MAX Southwest Region. "He's one of a select few RE/MAX agents across the country to receive this recognition and we're extremely proud as he continues to raise the bar in real estate."

Veres has been in the real estate industry for more than 20 years and has extensive experience on both sides of the business – buying and selling. Among his list of achievements, like the RE/MAX Hall of Fame, Veres has earned a variety of designations in an effort to provide unparalleled expertise to clients. He currently holds the Certified Residential Specialist, Accredited Buyers Representative®, Certified Luxury Home Marketing Specialist, Senior Real Estate Specialist designations.

In an effort to keep clients well-informed and ahead of the game in real estate, Veres also dedicates himself to stay in tune with emerging trends, technology and education.

"We all know how much social and digital can positively affect a growing business. Staying focused on these avenues of communication and knowledge are key to success," Veres added.

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#### About RE/MAX Elite

RE/MAX Elite is a locally owned and operated full-service real estate brokerage located in Albuquerque, New Mexico Founded in 2000 the brokerage has 70 Realtors" and specializes in Residential and Commercial real estate. RE/MAX Elite is a proud supporter of Children's Miracle Network Hospitals", Susan G. Komen", and other charities, and is located at 8300 Carmel NE, suite 201, Albuquerque, NM 87122. To learn more, please visit <a href="https://www.NMElite.com">www.NMElite.com</a>.

Contact:

Pete Veres, CRS, RE/MAX Elite Associate Broker (505) 362-2005, pete@nmelite.com





PROFESSIONAL RECOGNITION RESIDENTIAL REAL ESTATE AUGUST 3, 2016

**Pete Veres** 

RE/MAX Elite Associate Broker at RE/MAX Elite

Veres was recognized by the RE/MAX Southwest Region for his strong production in 2015. When measured by total sales production, he was named the top sales associate of RE/MAX Elite, the number three sales associate in Albuquerque and landed in the top 10 agents of the Region.



#### RE/MAX Agent Earns Professional Designation to Better Serve Maturing Homebuyers and Sellers

**ALBUQUERQUE, NM**, Jan. 9, 2015 – Pete Veres, Team Leader and Founder of Elite Asset Management Team, a group that specializes in residential real estate sales for RE/MAX Elite, has earned the prestigious Seniors Real Estate Specialist<sup>®</sup> (SRES<sup>®</sup>) designation presented by the SRES Council of the National Association of Realtors<sup>®</sup> (NAR<sup>®</sup>).

"Pete has elevated his knowledge of home buying and selling and he is exceptionally prepared to provide seniors an outstanding quality of service," said Earl Henson, Qualifying Broker of RE/MAX Elite. "Seasoned agents like Pete, and the many RE/MAX Associates who are already SRES certified, know that extensive education and training is essential to thoroughly represent maturing clients."

The SRES designation program educates Realtors® by increasing their skills, proficiency and knowledge when serving the real estate needs of the fastest growing market in real estate, clients over the age 50. SRES prepares real estate agents to meet the special needs of aging Americans when selling, buying, relocating or refinancing residential or investment properties.

"Senior homebuyers and sellers want and appreciate working with a professional real estate agent who is qualified and skilled to represent their unique needs in real estate transactions," said Veres, who has more than 14 years of local real estate experience. "Achieving the SRES designation is a significant milestone for me and I'm eager to utilize my advanced skills and expertise when assisting mature clients buy or sell their homes."

Veres has been in the real estate industry for over 20 years and has achieved many professional achievements and designations, including RE/MAX Hall of Fame, Certified Residential Specialist®, Accredited Buyers Representative, Certified Luxury Home Marketing Specialist and Certified Distressed Property Expert®. He also was the first RE/MAX agent in the state to achieve the Military Residential Specialist (MilRES) designation. Through continued education and keeping on top of the latest housing trends, Veres remains focused on Albuquerque's changing market as well as his client's needs.

For more information about Veres, please visit www.PeteVeres.com or call (505) 362-2005.

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#### About RE/MAX Elite:

RE/MAX Elite is a locally owned and operated full-service real estate brokerage located in Albuquerque, N.M. Founded in 2000, the brokerage has 54 professional real estate agents and specializes in residential and commercial real estate. RE/MAX Elite is a proud supporter of Children's Miracle Network Hospitals®, Susan G. Komen® and other charities, and is located at 8300 Carmel Ave. NE, Suite 201, Albuquerque, N.M. 87122. To learn more, please visit <a href="www.nmelite.com">www.nmelite.com</a>.

#### Contact:

Pete Veres, Team Leader and Founder of the Elite Asset Management Team at RE/MAX Elite (505) 362-2005, <a href="mailto:pete@nmelite.com">pete@nmelite.com</a>

#### Member of the RE/MAX Hall of Fame



April 13, 2009

Dear Hall of Fame Winner:

Congratulations in joining the elite group of dedicated professionals in the *RE/MAX Hall of Fame*, we are proud to send you your *Hall of Fame Award* now. You worked very hard and deserve it!

You exemplify the caliber of professionalism that RE/MAX wishes to portray and is known for in the marketplace. We are proud to have you, a dedicated and accomplished professional within the RE/MAX Family. You are an indispensable component to the RE/MAX success story and your membership is valued. Your leadership by example inspires and motivates others within the RE/MAX Network to achieve greater things.

Thank you for sharing your outstanding career with RE/MAX, we value your continued visibility and dedication, we admire all you do.

Sincerely,

Margaret M. Kelly, CRB Chief Executive Officer RE/MAX International, Inc.

MargaretKelly

MMK/pn

#### **Zillow Client Reviews**

#### Client Reviews from Zillow



We have worked with Pete on two home purchases, one sale and have nothing but great things to say about his work on both. Pete was always available to answer our questions and provide information when we moved to New Mexico from another state. Our successful experience working with him and his agency on that first search/purchase led us to contact him on our "down-sizing" move. The sale of our property went very well and Pete was right there helping us to find our new home. In fact he is still in touch with us as we settle in to our new home - making sure that there are no problems or concerns. We will certainly work with Pete again and we highly recommend him for his integrity and work ethic. Couldn't ask for a better agent!!



To say that Pete Veres is a phenomenal realtor would be an understatement. We listed our home June 2016 and it was on the market for 8 months with another realtor and after 8 frustrating months, we took it down. Pete Veres re-listed our home some time after and sold it in 4 days at full asking price. There's no one else in Albuquerque/Rio rancho that will do that. Save your self the time, money and energy and go with Pete.



See What Others Are Saying About Pete Veres, CRS, ABR, CLHMS



Pete Veres was everything I could have hoped for in a Real Estate agent -- and much more. Pete quickly assessed the condition of my property and recommended improvements which proved essential to making the property attractive to buyers. He constructed a property-specific website with a beautiful slideshow of photos and with a clear description of the property's advantages. From the number of showings done by other agents, it was clear that Pete made the Albuquerque Real Estate agent community aware of the property's availability. He expertly assessed the market and helped me determine a realistic initial asking price. Once a serious buyer came forward, Pete proved invaluable in representing me, through the buyer's agent, in identifying buyer-requested repairs and negotiating the final sale price. Pete's expert use of electronic tools made it easy for me to review and sign required documents without leaving my home office. Pete always kept me up to speed on the transaction's progress and on the steps ahead. Pete took a great deal of the work off my shoulders by doing tasks which he could easily have shifted to me. My rating for Pete Veres: FIVE STARS!

Pete knows and understands his market. He cares that his client is satisfied and his marketing is the best I've ever known.

Pete has been my realtor for two home sales and one home purcharse. I could not be any happier. He sold one of my house in one week, and my last house had the "winning" contract on it with less than 48 hours in MLS. It can't get any better than than. Professional, talented, honesty, integrity. Meaning, he won't overprice your house just to get your business.



Pete did a fantastic job in getting our house listed quickly, got an offer even faster, and was diligent in working through all the hurdles to close. We have worked with Pete on both buy and sell side and have been extremely pleased with his work.



You have a choice in real estate. Choose the brand with outstanding agents, leading brand awareness and an unmatched global presence. Choose RE/MAX.

	NATIONAL, FULL-SERVICE BROKERAGE BRANDS					
	TRANSACTION SIDES PER AGENT (LARGE BROKERAGES ONLY) <sup>1</sup>	U.S. TRANSACTION SIDES <sup>2</sup>	BRAND AWARENESS (UNAIDED) <sup>3</sup>	COUNTRIES & TERRITORIES	OFFICES WORLDWIDE	AGENTS WORLDWIDE
RE/MAX	17.0	1,036,000	30.2%	100+	7,841	119,041
REALTY E(ECUTIVES	11.1	Not Released	0.4%	11	500	8,000
BERKSHIRE HATHAWAY Home-Services	9.4	Not Released	4.5%	1	1,400	45,000
ERA BEAL ESTATE	8.8	133,225	1.3%	32	2,300	39,900
COLDWELL BANKER D	8.2	731,486	15.0%	47	3,200	94,300
CENTURY 21	7.8	417,337	21.0%	80	8,000	118,600
Better Homes and Garders.	6.8	72,424	0.8%	3	350	11,500
Sotheby's	6.6	122,475	2.1%	69	950	21,900
KELLERWILLIAMS.	6.6	1,041,948	8.0%	30	930	177,000
C@MPASS	5.2	10,543	0.1%	1	45	2,043
HOMESMART.	3.9	50,000	0.1%	1	127	14,500
(REALTY P	3.8	24,655	0.1%	2	46	6,417

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Among the country's largest real estate brokerages, RE/MAX agents continue to outperform the competition in both transaction sides and sales volume.\*

Productivity.

That's the sign of a RE/MAX agent.

#### **DOUBLE THE OTHERS**

RE/MAX agents averaged more than twice as many transaction sides as competitors.



#### **HIGHER VOLUME BY FAR**

RE/MAX agents averaged 78% more sales volume than the average for competitors.



\*Based on 2018 REAL Trends 500 data, citing 2017 transaction sides and sales volume for the 1,752 largest participating U.S. brokerages (ranked by transaction sides). Averages calculated using brokerages that reported agent counts.

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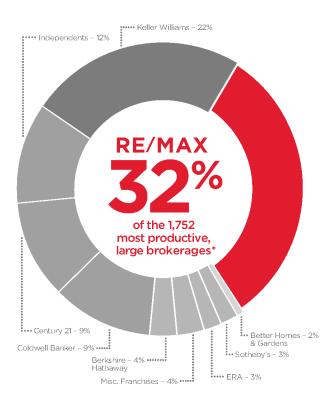


U.S. brokerages that closed at least 500 residential transaction sides in 2017 were eligible to participate in this year's REAL Trends 500.

Of the 1,752 brokerages that qualified, RE/MAX firms accounted for a third of them. That's more than any other brand.

Productivity. That's the sign of a RE/MAX agent.

## THE MOST PRODUCTIVE U.S. BROKERAGES RANKED BY BRAND



\*Based on 2018 REAL Trends 500 data, citing 2017 transaction sides and sales volume for the 1,752 largest participating U.S. brokerages (ranked by transaction sides).

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## Elite Asset Management Leaders on Internet Technology & Social Media

















**CRAIGSLIST.COM** 



**REALTOR.COM** 









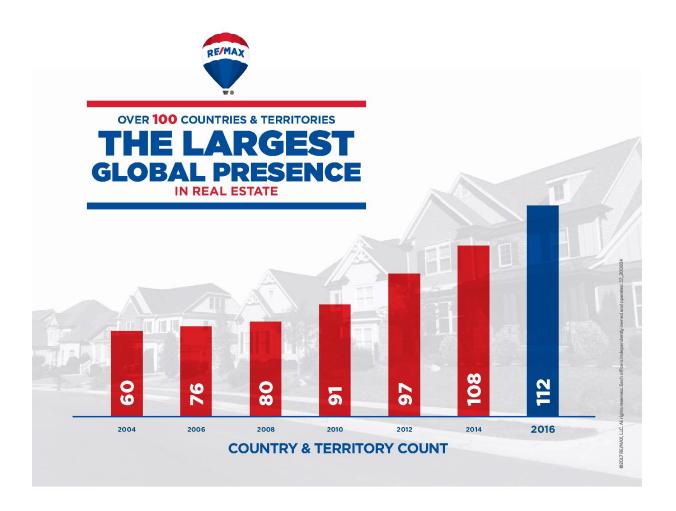






## Leader's in the Global Market







## National & Global Referrals





